



# THE FABSCRAP ANNUAL REPORT



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2021



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**2021**



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# MISSION

**FABSCRAP endeavors to end commercial textile "waste."**

To maximize the value of unused fabric, FABSCRAP is a convenient and transparent **Service**, is an affordable and accessible materials **Resource**, and is educating and empowering a diverse **Community** of changemakers.

## FOUNDERS' NOTE

### 2021...

It's hard to summarize a year that was full of both limits and growth. While we found creative ways to operate under continued COVID-19 restrictions, safety precautions filtered all our internal and public activities. Though the FAB Team was able to return to full-time hours, we continued to limit volunteers and shoppers, requiring appointments and reducing capacity.

Spring's vaccine availability and Earth Month brought bright moments. We announced our plans to open in Philadelphia, with support from URBN and Nordstrom. Nordstrom also used Earth Week as a fundraiser for FABSCRAP via a donate-at-checkout option for all online customers. We were featured on Club Monaco's Instagram Stories for Earth Day, and Anthropologie created window displays from FABSCRAP fabric for multiple stores in NYC.

Over the summer, we secured an additional unit in the Brooklyn Army Terminal, which provided much-needed office space and room to consolidate operations. Moving into the new offices allowed us to reopen a bigger and better Reuse Room in the Brooklyn Warehouse, well-timed with closing the FABSCRAP Shop in Manhattan when its lease ended in June. We spent the summer touring warehouses in Philadelphia with URBN to find the right spot and were thrilled to land in the BOK Building by October.

These incredible moves were made possible by every single member of the FABSCRAP Team, which grew from 10 to 15! We're particularly proud of how the Team has prioritized, openly participated in, and continued to evolve our diversity, equity, and inclusion work over the course of this year. Our Team Days to regroup, brainstorm, and set goals are always our favorite days.

We want to highlight how incredible it was to work with partner brands to grow. Because of the foresight, leadership, and support from URBN and Nordstrom, **we are providing recycling service to more companies, reaching new communities, and creating a sustainable fabric resource in an entirely unique way. And importantly, it is the fashion industry funding the expansion of this innovative instructure.** It has always been our goal to have those who create the textile waste problem most involved in solving it. This year is only the beginning in seeing that come to fruition. We're excited about how this can be replicated with additional brands in additional cities... because yes, we'd love to return to our plans to open in LA!

Jessica Schreiber  
Founder + CEO

Camille Tagle  
Co-Founder + Creative Director



# 2021 HIGHLIGHTS

**JAN** Team Days

**MAR** Dhamar joins Team FAB

**APR** Emi joins Team FAB  
Free Fabric Fundraising Challenge launch  
Philadelphia expansion announcement  
Nordstrom Earth Week fundraiser  
via donate-at-checkout  
Anthropologie window display  
made of FABSCRAP fabrics

**MAY** Operations Team moves onto 5th floor  
New Office painting and renovations  
Nicole Lawrence hits \$1,000  
fundraising benchmark

**JUN** Erin joins Team FAB  
Warehouse tour in Philadelphia  
FABSCRAP Shop in Manhattan closes  
Pay What You Wish rack added  
Blue Jeans Go Green recycling partnership begins  
Re-Opening of Brooklyn Reuse Room

**JUL** Move into new Offices  
Summer Games Volunteer sessions  
Mid-Year Team Days

**SEP** FABSCRAP's 5th Anniversary  
Philadelphia warehouse renovations finish

**OCT** Jo and Haven join Team FAB  
Maddy joins Team FAB  
FABSCRAP wins the NYC Imagine Fan Favorite Award

**NOV** Philadelphia Launch Party  
Philadelphia Grand Opening

**DEC** 305,977 pounds of fabric saved in 2021  
Chelsea Agawa hits \$1,000 fundraising benchmark  
FABSCRAP featured in BLICK window



# PHILADELPHIA OPENING

(PHILADELPHIA NUMBERS IN 1.5 MONTHS)

**7** new recycling partners

**1,622** pounds incoming

**6,542** pounds sorted

**1,346** pounds sold

**531** pounds free

**47** sorting sessions

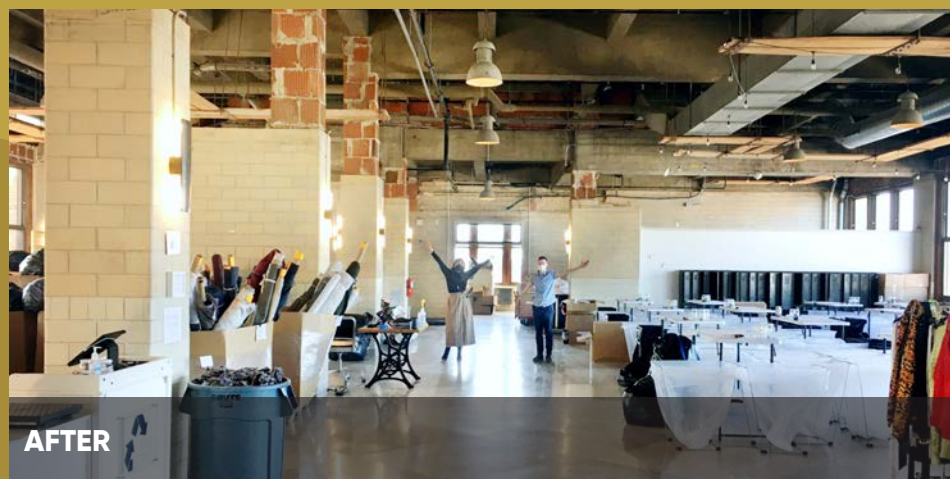
**142** volunteers

**230** warehouse shoppers

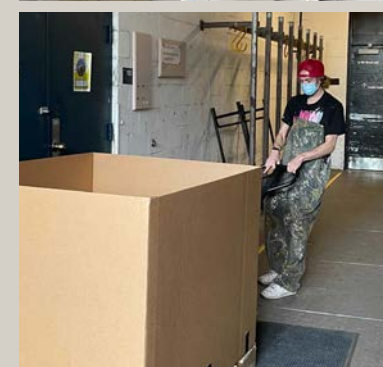
**6** education events/  
presentations



BEFORE



AFTER



**Thanks to the generous support from URBN, FABSCRAP opened a second location in Philadelphia in November 2021.**

This expansion more than doubles our service area, enabling more companies in the Mid-Atlantic region to recycle their fabric. Our new space in the historic BOK building welcomes a new network of creatives and collaborators and offers a complete range of all of our services: volunteer sorting sessions, a Reuse Room for fabric shopping, and educational workshops and events.



**FABSCRAP** has diverted  
**977,275 lbs**  
of fabric from landfill  
since our launch in 2016.





# 1. SERVICE

FABSCRAP now provides service to 642 brand partners in New York and Philadelphia.

## WHY REUSE AND RECYCLING IS IMPORTANT

It's estimated that 15–35 tons of CO<sub>2</sub> are released per ton of textiles produced<sup>1</sup> and production of textile fibers has nearly quintupled since 1975, increasing from 24 million metric tons to 108 million metric tons<sup>2</sup>. Most of this fabric (62%) is synthetic or chemical, and it takes 30–40 years to break down synthetic fibers, and a hundred years to fully decompose<sup>3</sup> (if ever). Recycling and reuse are critical options to divert this material from landfill, but more importantly, they potentially reduce the production, and associated environmental costs, of virgin fibers.

## FABSCRAP RECYCLING SERVICE

FABSCRAP accepts all types of fabric for recycling, including: swatches, headers, cuttings, production scrap, and yardage. We also take notions, trims, leather hides, and yarn cones, and even fit or development samples that have not been worn.

Once a brand partner applies for service, FABSCRAP provides a set of service bags. Brands choose between using our black, proprietary and brown, non-proprietary bags for their textile waste. Our online service portal allows convenient requests for pickup from their studio or office whenever needed.

## DATA TRACKING AND TRANSPARENCY

FABSCRAP tracks AND shares data for each brand including total weight diverted from landfill, end-use of sorted material, and CO<sub>2</sub> emissions saved. Additionally, our online Partner Portal provides reports for Year to Date, Cumulative, and Prior Years to assist brands in evaluating their impact as they continue to receive service in real time and year-over-year.

<sup>1</sup> <https://www.eea.europa.eu/media/infographics/textile-waste/view>

<sup>2</sup> Garside M. Chemical and Textile Fibers Production Worldwide 1975–2018|Statista. [[accessed on 15 May 2020]]; Available online: <https://www.statista.com/statistics/263154/worldwide-production-volume-of-textile-fibers-since-1975/#statisticContainer>.

<sup>3</sup> <https://doi.org/10.3390/polym13010134>

# WHO'S FAB

FABSCRAP proudly provides service to changemaker brands and businesses. We now collect unwanted and unused material from 642 fashion, interior, and entertainment companies.

## NEW IN 2021

Adam Selman Sport  
Alix of Bohemia  
Altuzarra  
Amelie Michel French Table Linens  
Andrea Diodati  
Another Tomorrow  
Artis  
Bart Halpern Inc  
Behind the Hill  
Bella Mancini Design  
Benhar Office Interiors  
Bergen Street  
Bode  
Bombas  
Brady  
Brooklyn Quilters Guild  
Buffy  
Bureau Betak  
Burrow  
Cara Cara New York  
Creative Goods Merchandise  
Cupid's Intimates  
DECODE MFG  
Deity New York  
DesignTex  
Dodger Properties LLC  
Donald Deal, Inc.  
Duvaltex  
Erik Bruce Inc  
Euroco Costumes  
Fashion to Figure  
Fil Doux  
Fly By Knight  
Fly By Night NYC  
Follow Suit Swimwear

Fordham University  
Four Objects  
Frances Valentine  
Freemans Sporting Club  
Gabrielle Carlson Studios  
Gaia  
Ghost Productions Inc  
Glen Raven, Sunbrella  
Grandmas Costume Closet Rentals  
GSTQ  
Halston Costumes  
Hanh Collection  
HATCH  
Heykes Studio LLC  
Humanscale  
Innocean Group  
Jax Media  
Jim Hodges Studio  
Kiki de Montparnasse  
KUNST.NYC  
Lilies + Loaves  
Little Island  
Liv Ryan NYC  
LNO STUDIO  
LOM & MOY  
LÜCHEN  
LunaBlu  
Luz Studio Brooklyn  
MAE'D IN NYC  
Maison Candide  
MakerB Studio, LLC  
Minimalist LLC  
Monica Byrne Maison  
Morilee  
Moulin Rouge Costumes

Naomi Nomi  
NST Apparel USA  
Perry Ellis International  
Private Label Denim  
re-inc  
Scrunch Support  
Shimmy Technologies  
Signed e.  
Sivan  
Sleepy Jones  
Slightly Slanted Studios  
Smarter Cleaning NYC  
Soludos  
Storq  
Suzanne Rae  
Swimwear Anywhere  
The Consistency Project  
The Late Show  
The Sak  
The Shade Store  
The Wrap Life  
This Is Cala  
Thread Circus  
Todd Martin Studio  
Two Owls Sustainability Partners  
United Fabrics  
Visionaire Pleating  
Wearable Media  
White House Plumbers Costumes  
Why Sew Workshop  
Wol Hide  
Yabu Pushelberg  
Yitao Li  
Zoran Ltd.

DL Custom Clothing  
Don't Worry Baby  
Dream Yard INC  
Drexel University  
Duvaltex  
Earth Angel  
Eau Club  
Echo New York  
ECO Fashion Corp  
Edinger  
Eileen Fisher  
Elise Ballegeer  
Elizabeth DeSole  
Ellery  
Errant Heart  
Express  
Factory 8  
Fanm Djanm  
Farbrook Studio LLC  
First Fittings  
Gerson & Gerson  
Gita Omri  
GoldaTech  
Goodship  
Grammer, LLC  
Handel Architects  
Hanky Panky  
Harlem Link Charter School  
Hickey Freeman Tailored Clothing  
Himatsingka Seide LTD  
House of Fluff  
Hushed Commotion  
J.Crew  
JB Martin  
Jeff Fender Studio  
Jenny Yoo Collection  
Jennyvi New York  
JLEW  
Jonathan Cohen  
Julianna Bass  
Junior Baby Hatter  
KAHLE Studio  
Kate Can Quilt  
Kayrock Screenprinting  
Kent State University-NYC Studio  
Kid Made Modern  
Kordal  
Kozinn & Sons Tailors  
KRD Imports  
L Brands- Victoria's Secret & PINK  
L2 Apparel Group  
Lafayette 148  
Lapointe  
Lark and Raven, LLC  
Leanne Marshall  
Lewis Cho  
Liam of York  
Lianfa Textile Inc  
Linherr Hollingsworth  
Live Lorelai LLC  
Lizzie Fortunato Jewels  
LNDR  
Loeffler Randall  
Loren Manufacturing

Lori Weitzner Design  
Louette Bride  
Maharam  
Makers Market  
Mancini Duffy  
Mansur Gavriel  
Mara Hoffman  
Marc Jacobs  
Mariko Ichikawa  
Mark Cross  
MBA Productions  
Megan Quarles  
Melinda G Nursing Bras  
Memory Threads  
Meryl Diamond Limited  
MFA Fashion Design at FIT  
Michael Andrew Bespoke  
Milltown Brand  
Misha Nonoo  
MM.LaFleur  
Morris Adjmi Architects  
Movetes  
Narciso Rodriguez  
Nassimi  
NIGHTS WKND  
Nikki Chasin  
Noah Clothing  
Nualime  
NYU  
One Jeanswear Group  
Orta  
Oscar de la Renta  
Ouisa  
Outlier  
P/Kaufmann  
Pallas Textiles  
Pamplemousse  
Panah Project  
Paolo Blower  
Paradis Perdue  
Patina Rentals  
Peloton  
Pembroke & Ives  
Perennial  
Petite Soul  
Philomena Fox  
Pierre Atelier  
Play Out Apparel  
Plaza Construction  
Private Packs  
Proenza Schouler  
Public Clothing Company  
Pup to Go  
Puppets and Puppets  
Quaint and Curious Volumes  
Quinn Apparel  
R13 Denim  
Rachel Antonoff  
Rachel Comey  
Rallier  
Randa Accessories Leather Goods  
RDG Global  
Rebecca Taylor  
Reboundwear

Red Couch Clothing  
Reid and Harriet Design  
Remix Clothing  
Richard Tie Fabrics Inc  
Rosina Mae  
Rough Simmons  
Salvage Cloth  
Sarah Musa  
Saylor  
Seam USA  
Sergio Tacchini  
Signature Theater Company  
Software Studios  
Soil  
SOLO International  
Soor Ploom  
Statuto  
Stella Adler Studio of Acting  
Stephanie Rasulo  
Steve Alan  
Sukoon Active  
Sunrise Brands  
SWIM USA  
Tabii Just  
Tailoring Robot  
Takahyo  
Tanya Taylor  
TemboNYC  
Tempus Now  
Teresa Foglia  
Thakoon  
The Materials Center  
The New York Sewing Center  
The TEN Apparel  
The Tot  
Theaterworks USA  
This is Edvin  
Thompson St. Studio  
TIBI  
Tillsonburg USA  
Timberlake Studios  
Timothy WestBrooke Design  
tinyDWED  
Todd Snyder  
TOME  
Tracy Reese  
Twenty2 Wallpaper + Textiles  
Two J's New York  
Ultrafabrics, Inc  
United Sewing & Design  
Universal Standard  
URBN  
Uye Surana  
Van Saun Studio  
Vertical Verte  
Vescom Textiles  
Vincetta  
Viva Aviva Holding, Inc  
Vocon  
Whit  
White and Warren  
Workroom Social  
Yuitsu Dye Shop  
Ziel PBC

## PRIOR YEARS

6 Shore Road  
A/C SPACE  
Abby Lichtman Design  
Abraham Label  
Ace & Jig  
ADAY  
Alejandra Alonso Rojas  
Alex Mill  
Amanda + Chelsea  
Amelie Mancini  
Andrew Suvalsky Designs  
Angora Group Ltd.  
Anna Cole Designs  
ARK  
Arkins  
Astra Connect  
Atomic Freedom  
Autumn Adeigbo  
Badgley Mischka

Barbara Nymark Design  
Bayith Linens  
BCA Resources  
Beezie Textiles  
Belford Cashmere  
Bethany Joy Costumes  
Better Team USA Corp  
Beyond Now Apparel LLC  
BF+DA  
Blk Top KOPE  
Blue Star Silk Corp.  
Britannica Home Fashions  
Burt Trimmings  
Calhoun & Co  
Carlaesthetics  
CEGO Custom Shirtmaker  
Charles Komar & Sons  
Charles Samelson  
Chelsea Textiles

CHF Industries  
Christine Alcalay  
Christy Rilling Studio  
Cienne  
Coldwell Banker Hickok & Boardman  
Colin Davis Jones Studios  
Colorant  
Custom Collaborative  
Darn Tough  
Dazian Creative Fabric Environments  
DDugoff  
Decor  
Depuis Toujours  
Design Network Inc  
Designway Custom Workrooms  
Diana Arge  
Diane Von Furstenberg  
Dickey Sack  
DL 1961

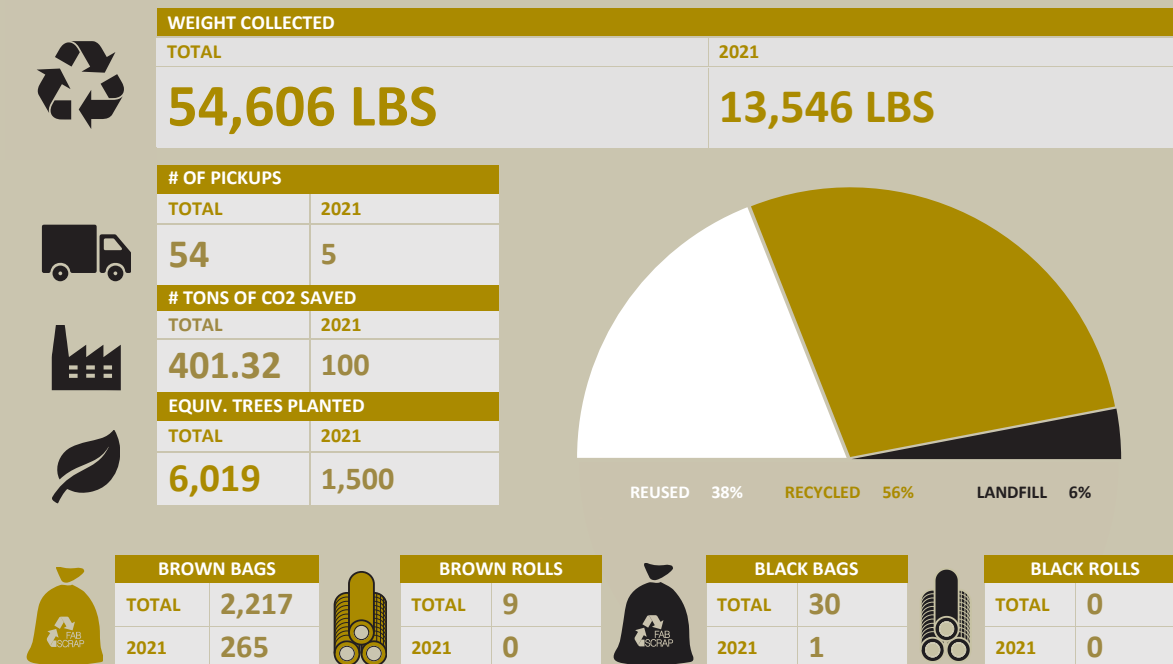
\*... and several brands have elected to remain anonymous.

# IMPACT DATA

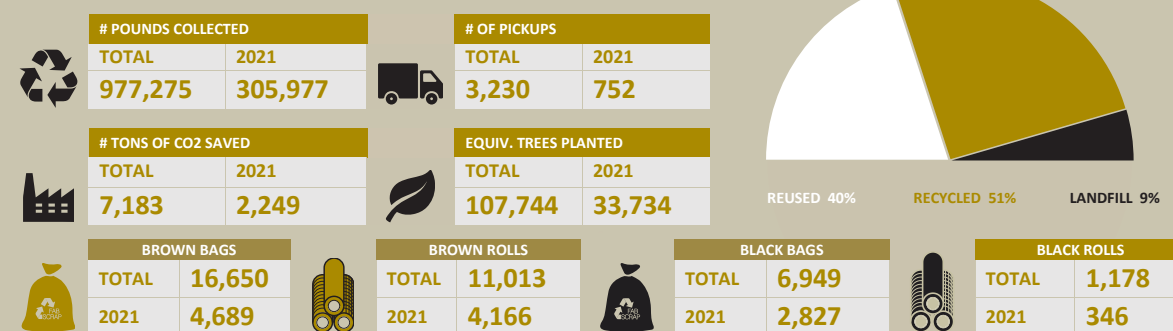
## 2021 IMPACT REPORT

### EXAMPLE ONLY - YOUR BRAND HERE

RECEIVING SERVICE SINCE 9/6/2016



## FABSCRAP



FEEL FREE TO CONTACT US FOR FURTHER DATA AND DETAILS

FABSCRAP is a non-profit, 501(c)3 organization addressing NYC's commercial textile waste.

We provide convenient pickup of unwanted textiles from fashion and interior design businesses, and with the help of volunteers, sort material for recycling and reuse. This is a summary of your company's participation and impact. **Thank you for being FAB!**



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@FAB\_SCRAP



Each brand's data is now available through the online Partner Portal. However, we're happy to generate your yearly impact in one of our designed reports (shown above) upon request for a small fee.

# TESTIMONIALS

“ Working with FABSCRAP has been a seamless way for us to upcycle and donate our most precious materials. As a brand we really try to focus on zero waste where we can and are confident knowing that our goods are being gently taken care of by such a wonderful institution. We hope that all our materials are being enjoyed by those who find treasure in their hunt.

Lori Pinizzotto,  
**Gabriela Hearst**

“ I have been using FABSCRAP for years. I have a small bridal studio that is committed to creating everything in house and locally, but also as sustainably and responsibly as possible! Even so, accumulating unusable and small scraps during production is an unavoidable byproduct, and we are so lucky to have FABSCRAP in NYC to help us recycle and reuse our scraps! Their pick-up service is convenient and efficient, and we are so grateful for their service! Their services are an absolutely essential part of the fashion industry.

Martea Mayer,  
**Loulette Bride**

“ We love FABSCRAP! As a custom costume studio, we generate a lot of small fabric scraps, and before FABSCRAP came along, we ended up just throwing them in the trash. We are thrilled to be able to recycle those scraps now. FABSCRAP makes it so easy by providing bags that we fill, and then they pick up when the bags are full. Thank you, FABSCRAP, for helping to make our industry a little greener.

Sarah Timberlake,  
**Timberlake Studios**

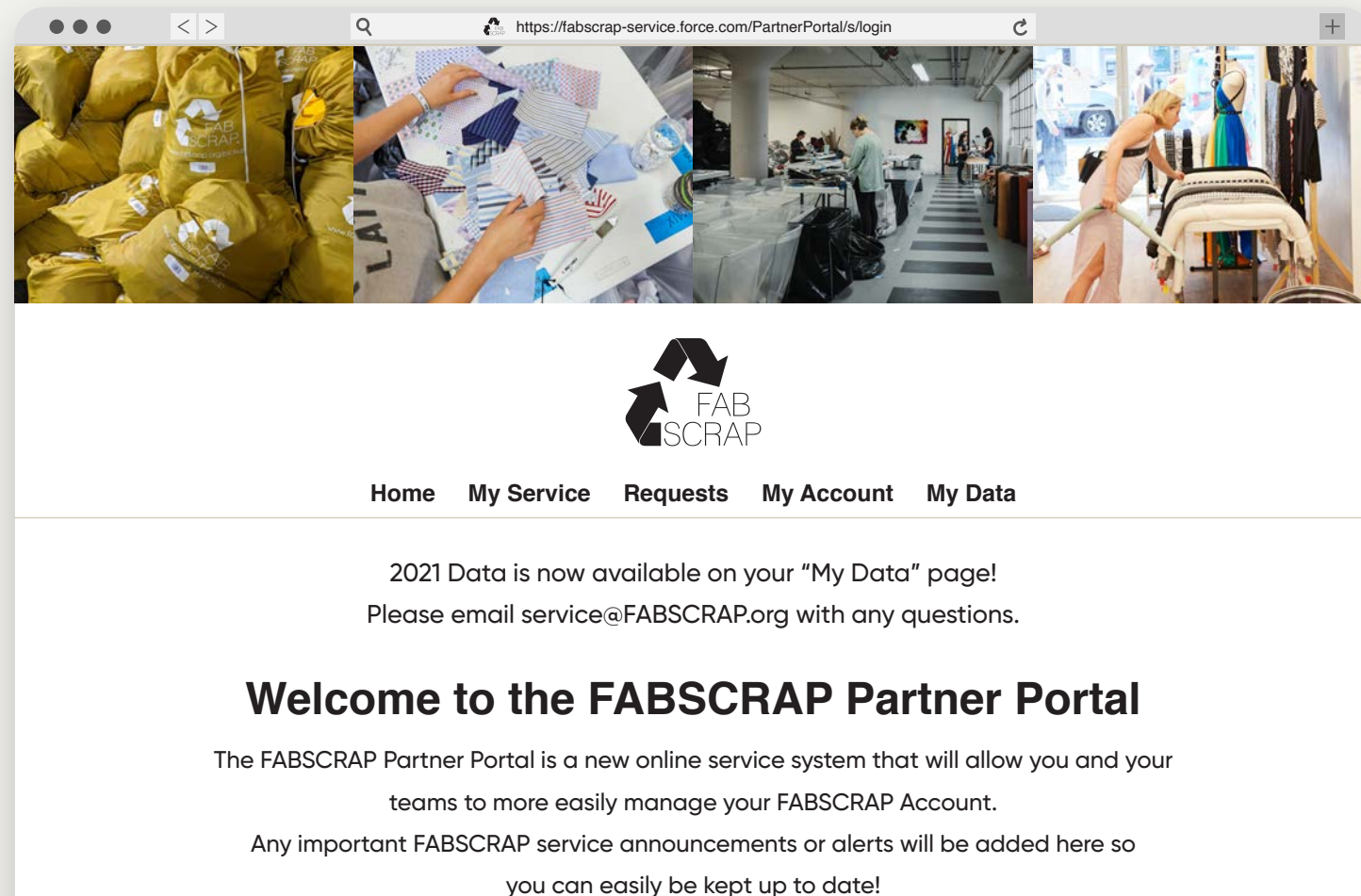
“ We are so grateful to FABSCRAP for helping us to recycle our extra fabric memos, saving many pounds of fabric from landfill, and reducing our carbon footprint. They're a fabulous organization, and make it so easy for us! They'll pick up large bags filled with fabric scraps for reuse. We don't have to throw them away, and on their site we can see how we've reduced our carbon footprint + how many pounds we've saved from landfill at the end of the year! They also have a fantastic Instagram which shows you some of the ways the fabrics are being repurposed by their amazing team. I highly recommend that you get in touch with FABSCRAP!

Meagan Meade,  
**Mancini Duffy**

## PARTNER PORTAL

The generous grant from Nordstrom helped launch the **FABSCRAP Partner Portal**, a sustainable tech innovation that allows every brand partner access to their company's diversion and environmental impact data, improving transparency and informing more responsible decision-making.

This increased access and automation helps to streamline communications during the recycling process and make our service even more convenient for our brand partners. Now that our partners' data is at their fingertips, they can easily share their impact and progress internally with their teams and externally with their stakeholders and customers.



The launch of the FABSCRAP Partner Portal was transformational for our work, with internal and external improvements to our processes. **With the Partner Portal...**

### OUR PARTNERS CAN:

Schedule and edit Service Requests, view open Requests, or review completed pickups.

Request additional FABSCRAP bags and keep track of their inventory of FABSCRAP bags.

Create, edit, and remove contacts.

Create, edit, and remove service locations, including adding specific notes per location, for example: "freight elevator closed 1-2pm."

View important documents, including Service Agreements, Certificates of Destruction, and past Impact Reports.

Access their Impact Data in real time! There are three reports: Year-to-Date, Cumulative since beginning service (which includes sorted statistics!), and Past Year Totals.

### OUR SERVICE AND OPS TEAMS CAN:

Track leads and responses to provide better customer service

Manage and maintain Partner accounts and records.

View all open Service Requests, schedule Service Requests efficiently, and easily update or reschedule Requests if requested.

Compare material expected from pickup requests to what was actually received.

Track, weigh, and total incoming material by Service Request and date.

All data is now entered and housed in a single system for more accurate analytics!

# SERVICE NUMBERS IN 2021

**305,977** pounds of materials collected

**4,166** brown rolls received

**93** individual drop-offs

**277** companies served

**70%** of incoming material is non-proprietary

**41,568** most pounds received in a single month

**62%** of partners let us use their name and logo

**656** pickups completed



**642** total companies

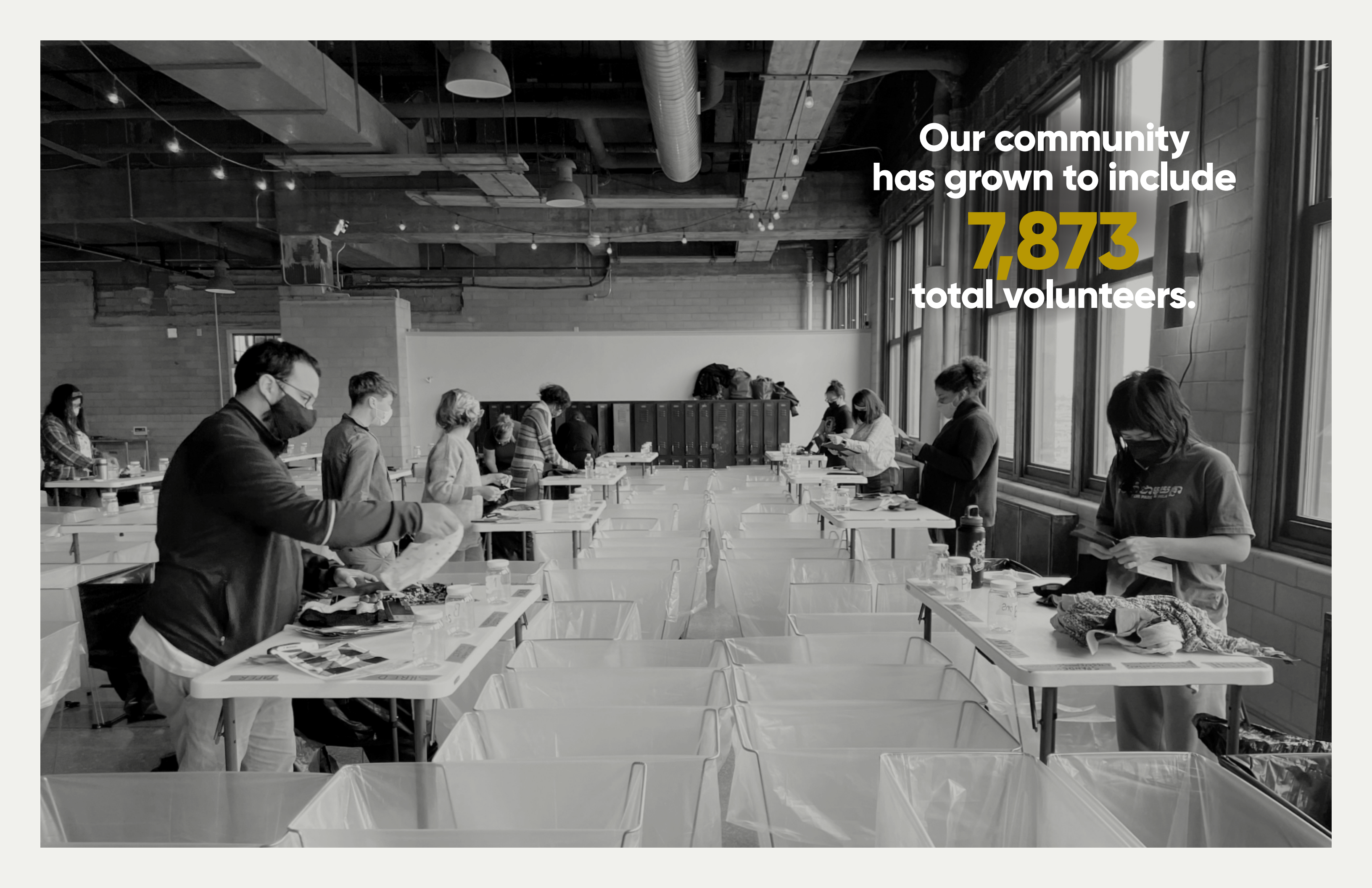
**6,375** average pounds collected per week

**122** companies added this year

**59,030** pounds from partner drop-offs

**23%** partner growth from the last year





Our community  
has grown to include  
**7,873**  
total volunteers.



## 2. COMMUNITY

With an average of 6,375 pounds coming in each week in 2021, our community of volunteers are essential in sorting material for recycling or reuse.

### **VOLUNTEER SESSIONS**

Our sorting sessions take place at both Brooklyn and Philadelphia Warehouses, and begin with a short introduction and orientation on how to deconstruct headers and separate fabrics by fiber type. As a thank-you for their time, volunteers can take home five pounds of fabric for free.

In June of 2021, we were thrilled to resume our pre-covid schedule of two volunteer sessions per day, which resulted in 9,563 pounds sorted just in the month of July! By the end of 2021, our volunteer network grew to a total of 7,873 people.

### **EDUCATION**

Our education efforts extend beyond our Warehouse as the FAB Team devotes hours each month to giving classroom and corporate presentations, speaking on panels, and giving informational interviews. Through the preferred virtual format we reached 22 out-of-state communities.

### **DIGITAL WORKSHOPS**

Our workshop program, which started as a temporary program during the pandemic, has transformed into an ongoing staple of our educational outreach. In encouraging our community to be more mindful of waste, we believe it is equally important to teach skills and techniques required to upcycle, mend, and create with textile waste. We now feature a growing digital library of over 40 accessible workshops for creatives around the world to reference.

# COMMUNITY NUMBERS IN 2021

**90,775** pounds sorted

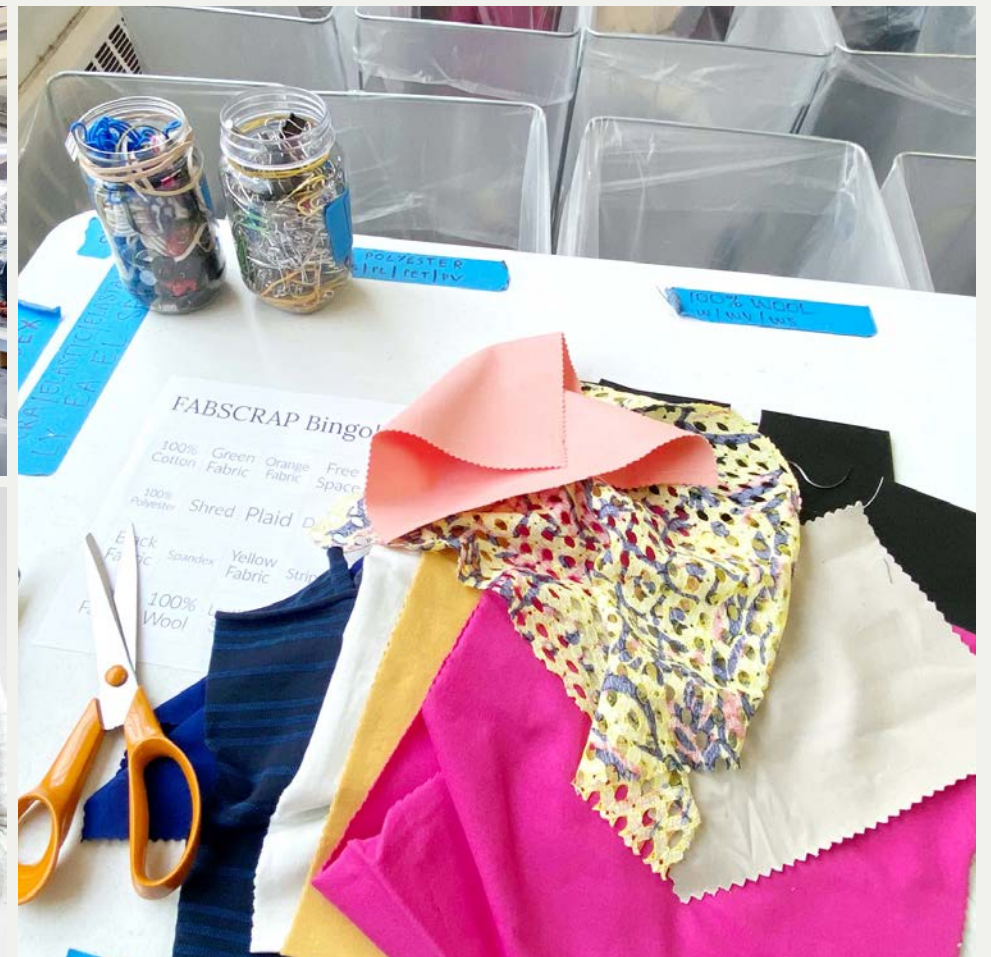
**7,743** hours volunteered



**402** sorting sessions

**11,374** pounds of free fabric taken home by volunteers

**203** average number of volunteers per month



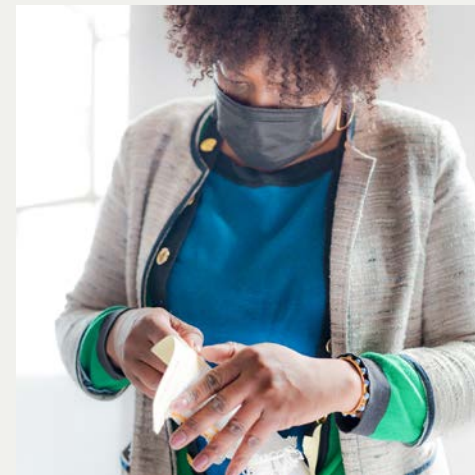
**18** schools and local orgs that volunteered

**301** people volunteered more than once

**4** corporate groups volunteered

**1,386** volunteers in 2021

**7,873** total volunteers to date





# EDUCATION / EVENTS



92 education events hosted by FABSCRAP

113 hours of teaching and outreach

39 high schools and universities reached

2,938 total people reached



18 workshops

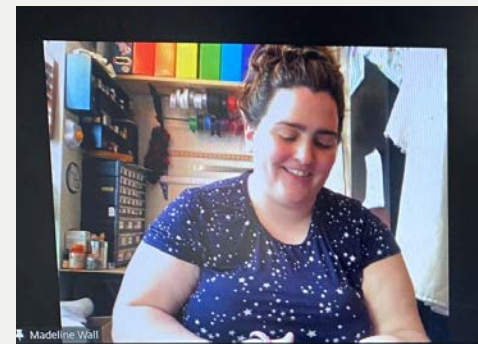
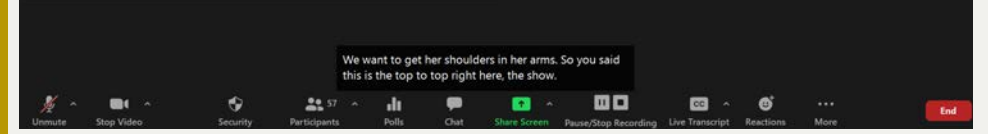
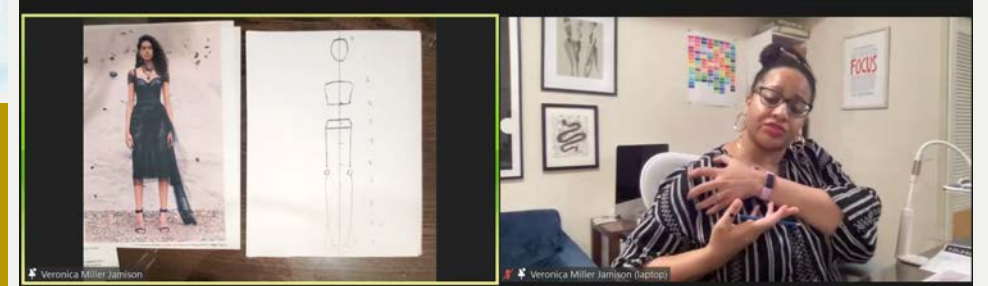
\$1,800 paid to workshop instructors

1,796 registrations

100 avg registrations per event

27 hours hosting workshops

718 live attendees



# DIGITAL WORKSHOPS



## 3. RESOURCE

In 2021, designers, crafters, and makers sourced their fabric from FABSCRAP over the course of 9,616 visits.

### **SHOP AT FABSCRAP**

Whether fabric scraps or cuttings, yardage, leather, embellishments, trim or cones of yarn, FABSCRAP separates all reusable materials during the sorting process and offers them to the public at thrift-store pricing!

**IN PERSON SHOPPING:** Visit us in-person at one of our locations, and handpick from our wide selection of materials yourself!

**ONLINE STORE:** Our ecommerce site features a select assortment of materials to choose from. We ship anywhere within the United States, and curbside pickup is available at our Brooklyn Warehouse!

**VIRTUAL APPOINTMENTS:** Perfect for larger orders, these 30 minute-long video appointments with a FAB Team member are ideal for those unable to shop in-person.

### **PAY WHAT YOU WISH**

In August 2021, we introduced Pay What You Wish sections both in-store and online, enabling shoppers to determine what they wish to pay for select fabrics. Our Pay What You Wish option gives us a chance to support our communities while also working to keep fabrics from landfill. Our goal is always to give away as much fabric as we sell.

### **FEATURED ARTIST AND DESIGNER PROGRAM**

Every season, FABSCRAP selects an artist or designer who utilizes textile waste in their work and serves as an example to the community of how to structure a viable business while sourcing more responsibly. FABSCRAP showcases these partners by sharing their story and hosting their work for sale on our ecommerce and at our locations. Now that we have expanded to Philadelphia, we are looking forward to highlighting additional leaders in design.

**RESOURCE NUMBERS IN 2021**

**67,264** pounds redistributed

**41%** materials reused

**97,758** pounds of materials recycled

**300** Instagram Flash Sale orders



**2,501** New York shoppers

**112** custom orders

**9,616** in-person and virtual reuse visits

**2,500** online orders

**33%** usable fabric given away for free



**230** Philadelphia shoppers

**67%** usable fabric sold



## ONLINE STORE



**14,845** pounds sold  
**17,134** fabric yardage sold  
**65** virtual appointments  
**2,500** online orders  
**2,866** scrap packs sold  
**47%** of reuse sales were digital  
**282** new fabrics uploaded to the online store

## FEATURED ARTISTS & DESIGNERS



### CUSTOM COLLABORATIVE

Custom Collaborative trains, mentors, and advocates for and with no/low-income and immigrant women to build the skills necessary to achieve economic success in the sustainable fashion industry and broader society. 10 graduate designers were selected to feature their various products at FABSCRAP, from clothing to accessories and home goods. [www.customcollaborative.org](http://www.customcollaborative.org)

### VALLNEZ MOZELL

VALLNEZ MOZELL is a Brooklyn, New York based brand dedicated to low and zero waste design philosophy. They carefully select discarded fabric remnants and recycled materials to curate globally inspired products. Their goal is to treat textile waste as the first resource and not as trash, and to maintain a circular model. [www.vallnezmzell.com](http://www.vallnezmzell.com)

### BRACELETOTE

Amer invented Braceletote, a reusable bag that can transform into a convenient and portable accessory. His expertise lies in clever product development, and an emphasis on domestic production while maintaining a strong sustainability focus throughout every step of his business. [www.braceletote.co](http://www.braceletote.co)

### INSPIRED THREADS

Inspired Threads provides positive, meaningful employment for people with disabilities and those facing other barriers to employment. How? By creating one-of-a-kind, handcrafted upcycled products from beautiful, highest-quality fabric scraps that were headed to the trash. So, they're doing good stuff for the planet too. [www.inspired-threads.com](http://www.inspired-threads.com)



**92%**

**of all sorted material  
has been recycled or  
reused.**

# PRESS



- JAN**  
NBC New York Live
- FEB**  
In the Good Company
- MAR**  
Gizmodo
- APR**  
Wall Street Journal  
Sourcing Journal  
Eco Textile News
- MAY**  
California Apparel News
- JUN**  
Waste Dive  
WWD  
Vogue
- JUL**  
The New Yorker
- AUG**  
Pix11 News  
Next City
- OCT**  
The Story Exchange  
Forbes  
Just Style  
The Good Around Us
- NOV**  
The Philadelphia Inquirer  
NBC 10 Philly Live  
Philadelphia Magazine  
Pennsylvania News Today  
WHYY  
Philly Voice



## WHYY

PBS NPR

“ While reusing fashion waste is one thing, FABSCRAP hopes to start influencing the design process itself, to eventually reduce excess altogether.

## PHILADELPHIA ROWHOME

“ ..the next steps for FABSCRAP are to go even further, making these changes not just personal but eventually legal and systemic.



## THE NEW YORKER

“ The environmental toll is high enough that you wouldn't want to waste any of what emerges from textile mills, which is why Jessica Schreiber and Camille Tagle founded FABSCRAP to collect and reuse the huge amounts of excess fabric that the industry produces even before you buy a shirt and hang it in the back of the closet forever.

# SOCIAL MEDIA



**1,223** Twitter followers

**18,375** Newsletter subscribers

**52,044** Instagram followers

**947.5** pounds sold on Instagram

**300** Instagram Flash Sale orders



\* Visit [www.fabscrap.org/press](http://www.fabscrap.org/press) for full articles, videos, and podcast episodes.

## FINANCIALS

FABSCRAP's fee-for-service model holds businesses responsible for their textile waste and helps fund the infrastructure needed to recycle and redistribute it.

Fabric Sales and Service Fees continue to make up the majority of our revenue (57%). Service Fees rebounded from the 2020 decline, growing by 90%. We also saw increased contributions from individual donors, raising \$11,262.49 more than our fundraising goal of \$50,000. The most significant addition to our budget came in the form of corporate grants from URBN and Nordstrom, as well as continued support from Walmart, Ashoka, and Ana and Alex Bogusky. Other income includes education honorariums, banking rewards, and operational reimbursements.

### Special thanks to:

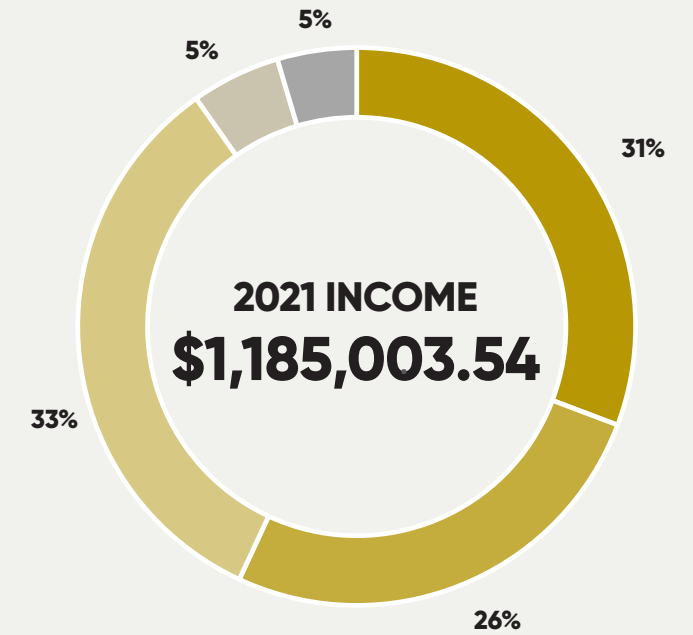
**URBN**, whose grant and partnership led to the initial staff, equipment, and space for our expansion to Philadelphia.

**Nordstrom**, whose grant and online donate-at-checkout fundraising during Earth Week funded the development of the Partner Portal and initial transportation expenses for the first pickups in Philadelphia.

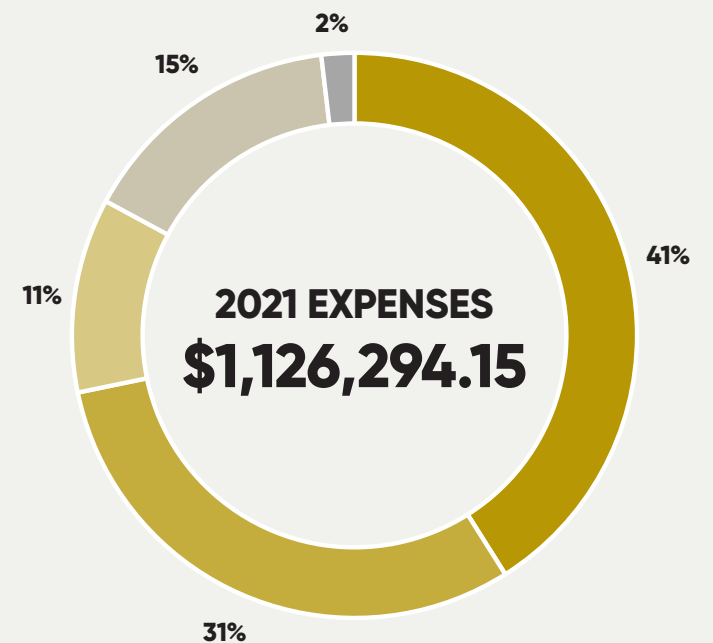
**Ana and Alex Bogusky**, whose grant allowed us hire another team member to expand our online store, including launching a new Pay-What-You-Wish category and showcasing the products of our Featured Artists and Designers.

Team FAB continued to grow, from 10 to 15 full-time employees. Though we closed the FABSCRAP Shop in Manhattan in July 2021, we opened a new FABSCRAP location in Philadelphia in November 2021. As such, Personnel, Facilities and Equipment, as well as Transportation and Processing make up nearly the same share of expenses as in 2020. Now operating in two states, and with increased work with third parties, our administrative costs increased significantly. Our marketing budget remains low as we continue to earn press and focus on community outreach.

<b>FABRIC SALES</b>	●	\$364,372.06
<b>SERVICE FEES</b>	●	\$310,125.99
<b>GRANTS</b>	●	\$394,803.84
<b>DONATIONS</b>	●	\$61,262.49
<b>OTHER</b>	●	\$54,439.16



<b>PERSONNEL</b>	●	\$462,195.81
<b>FACILITIES   EQUIPMENT</b>	●	\$345,986.78
<b>TRANSPORTATION   PROCESSING</b>	●	\$125,282.67
<b>ADMIN   GENERAL</b>	●	\$171,669.04
<b>MARKETING</b>	●	\$21,159.85



# BOARD OF DIRECTORS



“ It’s been an inspirational experience serving on the FABSCRAP Board as it gives me a front row seat watching an innovative organization thrive all while staying true to its mission of reducing textile waste and educating the fashion industry about sustainability.

**David Hirschler**  
President



“ It is so encouraging to collaborate with such a passionate group of individuals who are each experts in their respective fields. They bring such a wealth of knowledge and experience to FABSCRAP that allows us to fully strategize each facet of FABSCRAP’s work.

**Camille Tagle**  
Secretary

“ I’m so thankful for the experience, expertise, and dedication of the FABSCRAP Board. Their guidance in brainstorming, problem-solving, and planning have been invaluable during FABSCRAP’s foundational years.

**Jessica Schreiber**  
Vice President



“ FABSCRAP is an extraordinary organization with today’s ESG imperatives firmly planted in its core; I’m thrilled and proud to serve on its Board.

**Margaret Bishop**  
Board Member



“ I believe in what FABSCRAP has set out to accomplish and I’m proud to support the mission.

**Nicholas Dominguez**  
Treasurer



“ I am very excited and grateful for the opportunity to join FABSCRAP’s Board. I hope that I can help the team continue to grow their business which leads to a healthier planet for us all.

**Frank Conforti**  
Board Member



FAB TEAM



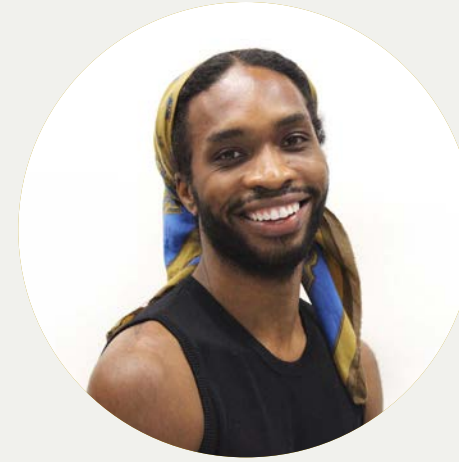
**Jessica Schreiber**  
Founder+CEO



**Camille Tagle**  
Co-Founder+Creative Director



**Lindsey Troop**  
Regional Manager,  
Philadelphia



**Fred Mezidor**  
Service Coordinator



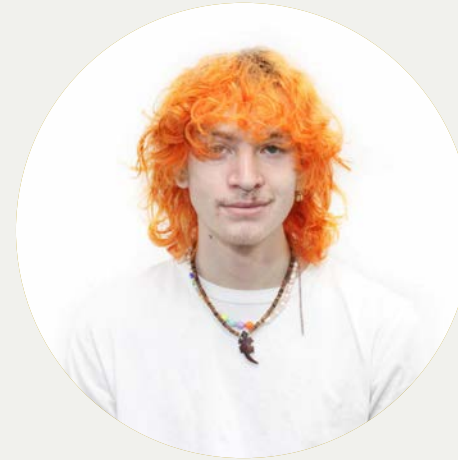
**Maddy Stoopack**  
Digital Communications  
Coordinator



**Dhamar Romo Chavez**  
Community Coordinator,  
New York



**Jo Corvus**  
Community Coordinator,  
Philadelphia



**Josh Hildreth**  
Online Store Coordinator



**Emi Stearn**  
Online Store Coordinator



**Darline Bonne Annee**  
Operations Coordinator



**Erin Wiens**  
Reuse Coordinator,  
New York



**Haven DeAnglis**  
Reuse Coordinator,  
Philadelphia



**Latoya Wilcox**  
Sorter



**Candelle Monteagudo**  
Sorter



**Brandon Gaceta**  
Receiver

## ACKNOWLEDGEMENTS:

**Our incredible volunteers**  
**Our loyal customers**  
**Our partner brands**

### **Our Interns:**

Julia Flieger, Laci Fossler, Lindsey Ibarra, Summer Vue, Symone Lane, Kiln Chen, Jennifer Nguyen, Katherin Pan, Olivia Martin, Jasmine Bioh, Caroline Levine, Marianne Hughes, Olive Hughes, Lashya Martinez, Rhaaheela Yusuf, Jameson Chorao, Vera Kam, Estelle Bagur, and Mukullu Ndetto

### **Our Part-Time Team:**

Nick Preda, Sabina Montinar, Audrey Hunt, Deanna Galer, and Simone Messer

### **Our Pickup Partners:**

MPH and Retriever

### **Our Lawyer:**

Anand Kapasi

### **Our Accounting Team:**

Petya Chakarova and Erenik Nezej

### **Our PR Representative:**

Leah Loftin of LL Kent

### **Our talented photographers:**

Jennifer Mason, The Hero Agency, Kristi Scott, Summer Vue, Erica Schroeder, and Christopher T. Siracusa

**Special thanks** to Rainer Jürgens at Sylló, for singing through yet another beautiful annual report design

**And a personal thank you to the friends and family of Team FAB**

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**ONLINE STORE AND VIRTUAL ORDER INQUIRIES:** [onlinestore@fabscrap.org](mailto:onlinestore@fabscrap.org)



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**Philadelphia, PA 19148**

**T. 445-300-8980**



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**@fab\_scrap**

