

THE FABSCRAP ANNUAL REPORT

2022



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2022





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MISSION

FABSCRAP endeavors to end commercial textile "waste."

To maximize the value of unused fabric, FABSCRAP is a convenient and transparent **Service**, is an affordable and accessible materials **Resource**, and is educating and empowering a diverse **Community** of changemakers.



A photograph of two women in a workshop or studio. The woman on the left is Black, smiling, and wearing a colorful patterned long-sleeve shirt. The woman on the right is white, seen from the side, wearing a grey t-shirt and blue jeans. They are standing in a room with large windows, wooden beams, and various tools and materials on tables. The text 'DEI STATEMENT' is overlaid on the left side of the image.

DEI STATEMENT

FABSCRAP strives to create spaces where all people are respected in their use, enjoyment, and protection of our shared environments and resources: natural and those we create. In order to address the inequities present in our current social and environmental systems, we are committed to celebrating the strength that comes from our diversity, seeking and sharing knowledge and opportunities, and taking responsibility for our ongoing improvement.

FOUNDERS' NOTE

Six years in! This is the first year since we launched that we didn't open or close or move between locations. Stable in our spaces, we were able to try new things, expand or add depth to existing programs, and invest in our partnerships. The effort was obvious in every department:

Service: We made internal and external improvements to our service Partner Portal - it tracks all of our brand information, service requests, bag inventories, incoming material, sorted weights and is how our brand partners access their environmental data. We've automated many processes, resulting in a more polished and streamlined experience for everyone. We deployed new FABSCRAP bags (made possible by a generous grant from Ana Bogusky - thank you!!)

Operations: We updated the way we send material to the shredding facility, resulting in the use of significantly less plastic and less manual work from our team.

Volunteer: We added Reuse and Host volunteer positions. We created a new Outreach and Education position.

Reuse: We rolled out a new FAB Rewards program for our fabric shoppers. We planned "theme week" sales each month. We showcased the work of eight local designers through our Featured program.

Fundraising: We were proud to have more corporate partners provide monetary support for our work during Earth Month, including Club Monaco, Capri Holdings Limited, Richloom, Lo & Sons, and Steve Madden. For the first time ever, we had matching partners for our annual Silent Auction! Thank you to Steve Madden, J. Crew and Madewell. Our continued partnership with URBN remains pivotal to our Philadelphia location!

All of this contributed to a very important milestone:

We have surpassed 1 MILLION POUNDS saved from landfill! In fact, we closed 2022 at just over 1,352,904 pounds. That's 9,900 tons of CO2 emissions saved, the equivalent of planting over 107,744 trees.

THAT is why we work so hard. It's core to our collective, continued drive and commitment to combating climate change. And some days, maybe most days, it does feel like combat. We're pushing against outdated systems and processes and ways of doing and thinking. In the same vein, this year we continued regular DEI meetings, and we finalized our DEI statement to complement our mission statement.



Jessica Schreiber
Founder + CEO



Camille Tagle
Co-Founder + Creative Director



2022 HIGHLIGHTS

JAN Team Days

FEB Mendables Program expands online
Launch of FAB Rewards
Reuse Themed Weeks begin

MAR 1 MILLION POUNDS saved

APR 3,100 pounds sorted at Sort-A-Thon
Sew Brooklyn Workshop Series begins

MAY Awarded the Max and Victoria Dreyfus
Foundation grant

JUN Summer Games volunteer sessions
Sunset Swing Awards Dinner

JUL Walk the Talk social media campaign starts
Puma x You workshop
Awarded the Lily Auchincloss grant

SEP FABSCRAP's Sixth Anniversary
New FABSCRAP hoodies

OCT Awarded Pollution Prevention Institute grant
National Gallery of Art collaboration redistributed
600 pounds of scraps gifted to DC schools

NOV New FABSCRAP service bags arrive
Textile Exchange Conference
FABSCRAP Philadelphia's 1 Year Anniversary

DEC Online Store updates go live
FAB Team Holiday Party



FABSCRAP has diverted
1,352,904 lbs
of fabric from landfill
since our launch in 2016.



1. SERVICE

WHY REUSE AND RECYCLING IS IMPORTANT

It's estimated that 15–35 tons of CO₂ are released per ton of textiles produced¹ and production of textile fibers has nearly quintupled since 1975, increasing from 24 million metric tons to 108 million metric tons². Most of this fabric (62%) is synthetic or chemical, taking 30–40 years to break down synthetic fibers, and a hundred years to fully decompose³ (if ever). Recycling and reuse are critical options to divert this material from landfill and reduce the production, and associated environmental costs, of virgin fibers.

FABSCRAP RECYCLING SERVICE

FABSCRAP accepts all types of fabric for recycling, including: swatches, headers, cuttings, production scrap, and yardage. We also take notions, trims, leather hides, yarn cones, and even unworn fit or development samples.

Once a brand partner applies for service, FABSCRAP provides a set of service bags. Brands choose between using our black (proprietary) and brown (non-proprietary) bags for their textile waste. Our online Partner Portal allows for convenient pickup requests from brand partners' studio or office whenever needed.

DATA TRACKING AND TRANSPARENCY

FABSCRAP tracks AND shares data for each brand including total weight of fabric diverted from landfill, the percent reused versus recycled, and CO₂ emissions saved. Additionally, our online Partner Portal provides annual and cumulative reports for Year to Date, Cumulative, and Prior Years to assist brands in evaluating their impact as they continue to receive service in real time and year-over-year.

* Visit www.fabscrap.org/whos-fab to see a list of changemaker brands that use our service.

¹ <https://www.eea.europa.eu/media/infographics/textile-waste/view>

² Garside M. Chemical and Textile Fibers Production Worldwide 1975–2018|Statista. [[accessed on 15 May 2020]]; Available online: <https://www.statista.com/statistics/263154/worldwide-production-volume-of-textile-fibers-since-1975/#statisticContainer>.

³ <https://doi.org/10.3390/polym13010134>



PARTNER PORTAL

The **FABSCRAP Partner Portal** allows every brand partner access to their company's diversion and environmental impact data, improving transparency and informing more responsible decision-making. This increased access and automation helps to streamline communication during the recycling process and makes our service even more convenient for our brand partners.

Our Partners can:

- Schedule and edit Service Requests, view open Requests, or review completed pickups.
- Request additional FABSCRAP bags and keep track of their inventory of FABSCRAP bags.
- Create, edit, and remove contacts.
- Create, edit, and remove service locations, including adding specific notes per location, for example: "freight elevator closed 1-2 PM".
- View important documents, including Service Agreements, Certificates of Destruction, and past Impact Reports.
- Access their Impact Data in real time! There are three reports: Year-to-Date, Cumulative since beginning service (which includes sorted statistics!), and Past Year Totals.



Home My Service Requests My Account My Data

2022 Data is now available on your "My Data" page!
Please email service@fabscrap.org with any questions.

Welcome to the FABSCRAP Partner Portal

The FABSCRAP Partner Portal is a new online service system that will allow you and your teams to more easily manage your FABSCRAP Account.

Any important FABSCRAP service announcements or alerts will be added here so you can easily be kept up to date!

IMPACT DATA



2022 IMPACT REPORT

EXAMPLE ONLY - YOUR BRAND HERE

RECEIVING SERVICE SINCE 9/6/2016



WEIGHT COLLECTED

TOTAL	2022
54,606 LBS	13,546 LBS



OF PICKUPS

TOTAL	2022
54	5



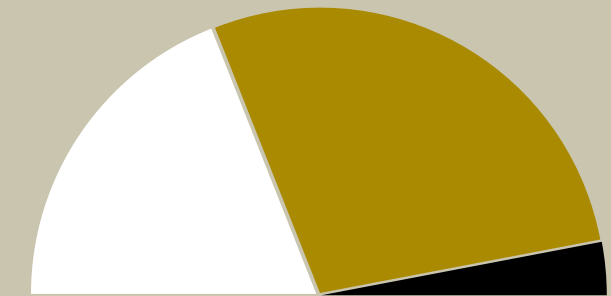
TONS OF CO2 SAVED

TOTAL	2022
401.32	100



EQUIV. TREES PLANTED

TOTAL	2022
6,019	1,500



BROWN BAGS	
TOTAL	2,217
2021	265



BROWN ROLLS	
TOTAL	9
2021	0



BLACK BAGS	
TOTAL	30
2021	1



BLACK ROLLS	
TOTAL	0
2021	0

FABSCRAP



# POUNDS COLLECTED	
TOTAL	1,352,904
2022	374,031



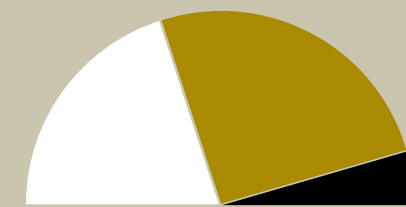
# OF PICKUPS	
TOTAL	4,356
2022	1,114



# TONS OF CO2 SAVED	
TOTAL	9,900
2022	2,734



EQUIV. TREES PLANTED	
TOTAL	107,744
2022	33,734



BROWN BAGS	
TOTAL	12,792
2022	6,086



BROWN ROLLS	
TOTAL	9,646
2022	3,758



BLACK BAGS	
TOTAL	5,749
2022	2,661



BLACK ROLLS	
TOTAL	1,161
2022	714

FEEL FREE TO CONTACT US FOR FURTHER DATA AND DETAILS

FABSCRAP is a non-profit, 501(c)3 organization addressing NYC's commercial textile waste.

We provide convenient pickup of unwanted textiles from fashion and interior design businesses, and with the help of volunteers, sort material for recycling and reuse. This is a summary of your company's participation and impact. **Thank you for being FAB!**



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@FAB_SCRAP



Upon request, FABSCRAP generates custom annual impact reports (shown above) for use in employee and customer outreach.

SERVICE NUMBERS IN 2022

374,031 pounds of materials collected

2,749 tons of CO2 saved

33,734 trees planted equivalent



61% of incoming material is non-proprietary

88,350 most pounds received in a single month

322 companies served in 2022

1,453 total service requests



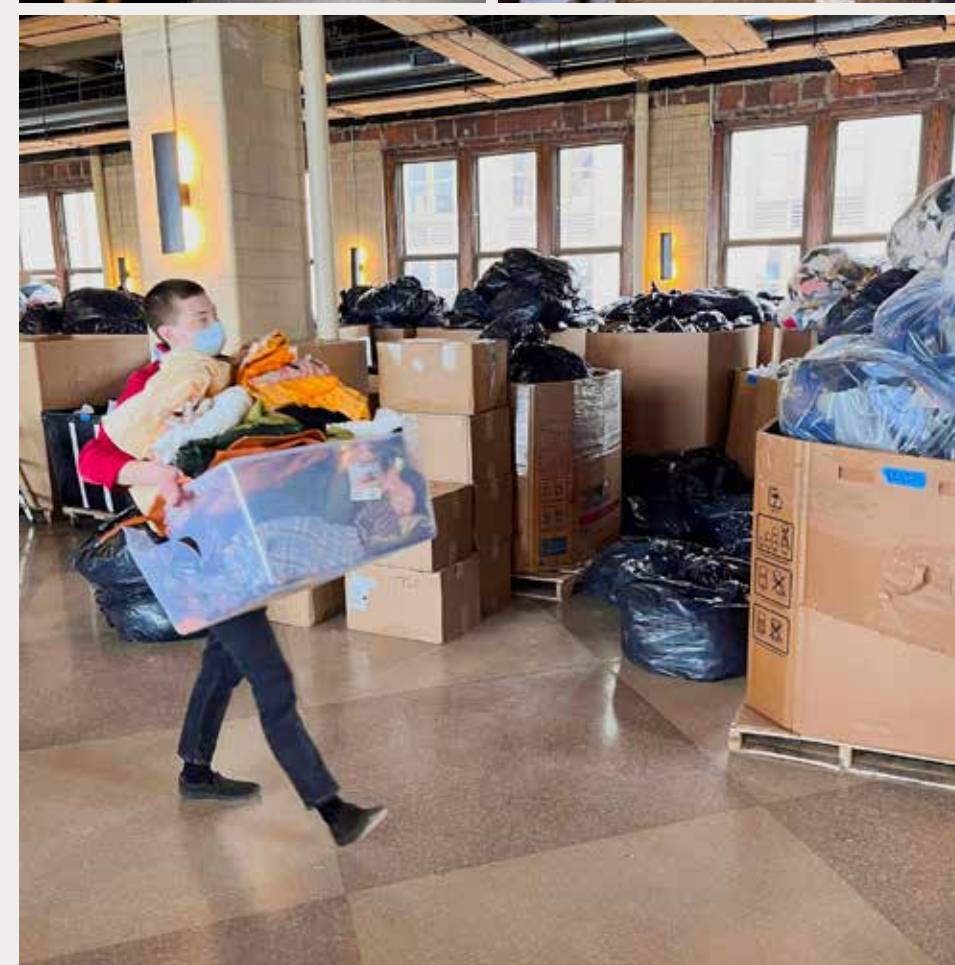
704 total active brands

7,792 average pounds collected per week

123 companies added this year

102,358 pounds from partner drop-offs

19% partner growth from the last year



The FABSCRAP community
sorts an average of

7,750 lbs

of fabric per week
for recycling and reuse.



2. COMMUNITY

VOLUNTEER SESSIONS

Anyone can sign up to volunteer for a sorting session at our Brooklyn or Philadelphia Warehouses. Every session begins with a short introduction and orientation on how to deconstruct headers and separate fabrics by fiber type followed by 3 hours of sorting textiles.

EDUCATION

Our education efforts extend beyond our warehouses and into our community! The FAB Team devotes hours each month speaking about textile waste and FABSCRAP's mission through classroom and corporate presentations, panel discussions, and informational interviews.

WORKSHOPS

Our workshop program, which started as a temporary program during the pandemic, has transformed into an ongoing staple of our educational outreach. In encouraging our community to be more mindful of waste, we believe it is equally important to teach skills and techniques required to upcycle, mend, and create with textile waste. We now feature a growing digital library of accessible workshops for creatives around the world to reference.



COMMUNITY NUMBERS IN 2022

371,994 pounds sorted

15,540 hours volunteered

18,151 pounds of free fabric taken home by volunteers

432 average number of volunteers per month

82 schools and local orgs that volunteered

49 corporate groups volunteered

5,180 volunteers in 2022

16,777 total volunteer spots filled since 2016



EDUCATION / EVENTS



28 workshops

\$5,545 paid to workshop instructors

626 attendees

51 hours hosting workshops



91 education events hosted by FABSCRAP

216 hours of teaching and outreach

35 high schools and universities reached

2,539 total people reached



WORKSHOPS



328,392 lbs
of textiles were
redistributed to
designers, crafters,
makers, and charitable
organizations for reuse
since launch.

3. RESOURCE

SHOP AT FABSCRAP

Whether fabric scraps or cuttings, yardage, leather, embellishments, trim, or yarn cones, FABSCRAP separates all reusable materials during the sorting process and offers them to the public at thrift-store pricing!

IN PERSON SHOPPING: Visit us in-person at one of our locations, and handpick from our wide selection of materials!

ONLINE STORE: Our ecommerce site features a select assortment of materials to choose from. We ship anywhere within the United States and provide pickup options at our Brooklyn Warehouse.

VIRTUAL APPOINTMENTS: Perfect for larger orders, these 30 minute-long video appointments with a FAB Team member accommodate those who can't make it in-person to shop.

PAY WHAT YOU WISH

Our goal is always to give away as much fabric as we sell, and in 2022, we gave away 35,601 pounds of fabric for free. Our Pay What You Wish program enables shoppers to determine what to pay for select fabrics, increasing community access to high quality, saved-from-landfill material.

FEATURED ARTIST AND DESIGNER PROGRAM

Every season FABSCRAP selects artists or designers who utilize textile waste in their work and serve as examples to the community of how to structure a viable business while sourcing more responsibly. FABSCRAP partners with these makers by sharing their story and hosting their work for sale on our ecommerce and at our locations.



RESOURCE NUMBERS IN 2022

99,940 pounds of fabric reused

32% of all incoming material is reused



201,722 pounds of materials recycled



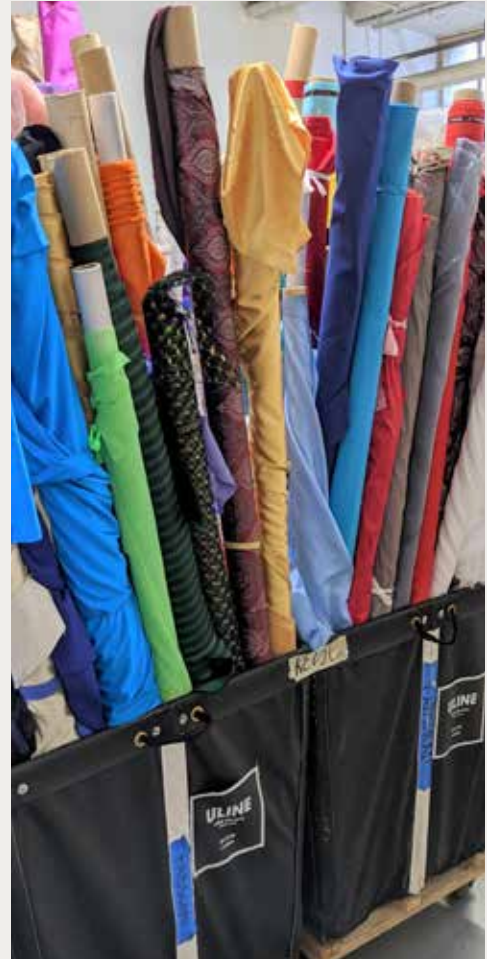
35,601 pounds of fabric given for free

66 charitable organizations received free fabric

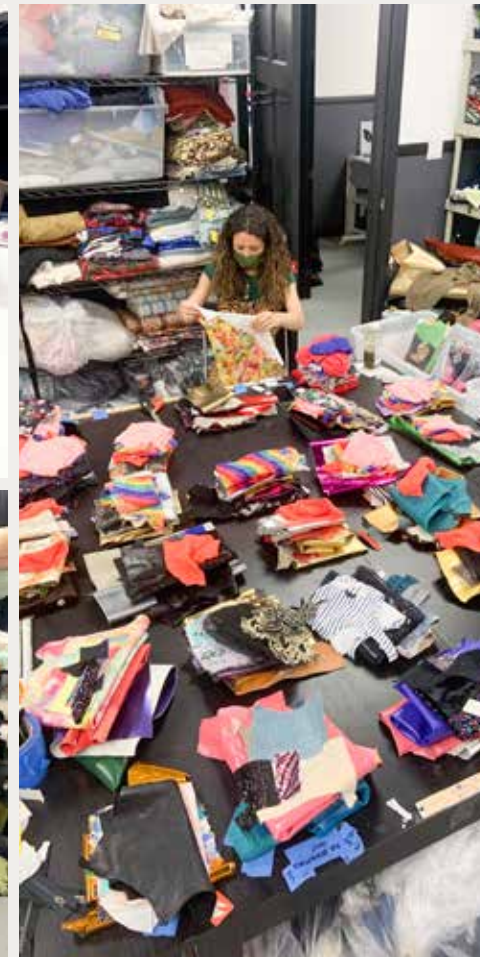


36% fabric given away for free

64% fabric sold



ONLINE STORE



17,848 pounds sold

2,098 scrap packs

16,257 yards of fabric

1,361 Pay What You Wish pounds

9,036 custom pounds sold in custom orders

33.5 hours spent on virtual appointments

28% of all fabric saved for reuse was redistributed through the Online Store

411 new fabrics added in 2022

FEATURED ARTISTS & DESIGNERS



Karyn Lao (NY) Karyn Lao is a fiber artist who creates pompoms to explore interconnectivity through play. She believes that we are like pompoms—many pieces connected by a common thread—and embodies this idea through workshops, video tutorials, and her brand Studio pOm•pOurri.

@karynaroo



Grant Blvd (PA) Grant Blvd is a Philadelphia-based apparel brand on a mission to construct stylish, sustainably sourced fashion, while also supporting women who have faced cultural barriers to living wage employment. Grant Blvd creatively and artistically utilizes deadstock fabrics, reimagined textiles, and scrap fabrics.

@grantblvd | grantblvd.com



Amalya Meira (NY) While approaching clothing as wearable sculpture, Amalya Meira's work marries the polished and exquisitely unrefined through exploration in fabric manipulation, silhouette and upcycling. Amalya practices zero-waste construction and works predominantly with natural fibers.

@amalyameira | amalya.com



REEEGAN (PA) Founder Regan Dunleavy of REEEGAN transforms vintage and pre-owned clothing items that have acquired blemishes and artistically reworks them with a variety of eco-friendly techniques. Her craftsmanship predominantly focuses on hand painting and specialty dyeing.

@r.e.e.gan | shopreeegan.com



Manhattan Bleach (NY) Founded by Mackenzie Barth, Manhattan Bleach breathes new life into all types of apparel and accessories by using carefully crafted bleach + tie dye techniques.

@manhattanbleach



Modest Transitions (PA) Founder Melanie Hasan of Modest Transitions aims to empower women through conscious garments, beauty and inclusion, while respecting Mother Earth. From sourcing fabrics to creating baths of natural dyes, their products help eliminate toxic waste; creating timeless, aesthetically pleasing wearable art.

@modesttransitions | modesttransitions.com



ANYBAG (NY) Founder and CEO, Alex Dabagh, re:imagined single use plastic. His products are centered around craft, functionality, and durability and ANYBAG has gone on to divert over half a million bags and counting.

@anybagproject | anybag.com



Juicebox Workshop (PA) Founder Julie "juicebox" Woodard's framed and wearable art collections celebrate nature, storytelling, and the power of repurposing with purpose. Every one-of-a-kind piece is crafted from salvaged textiles.

@juiceboxworkshop | juiceboxworkshop.com

PRESS



- JAN**
Grid Magazine
- FEB**
Marie Claire
Musings Magazine
Heart Stock Radio
Conscious Fashion
Campaign
- MAR**
Philadelphia Style Mag.
GreenBiz, Impact Report
- APR**
abcNews
- AUG**
Sourcing at Magic
- SEP**
Samsung Newsroom
Waste 360
- OCT**
Washington Square News
Remote Daily
- NOV**
The Good Around Us
Solo Real Estate
- DEC**
PrintHustlers



grid

“With FABSCRAP’s expansion to Philly, one more piece of the puzzle falls into place and the future of the region’s textile system begins to take shape.”

MUSINGS
for a better world

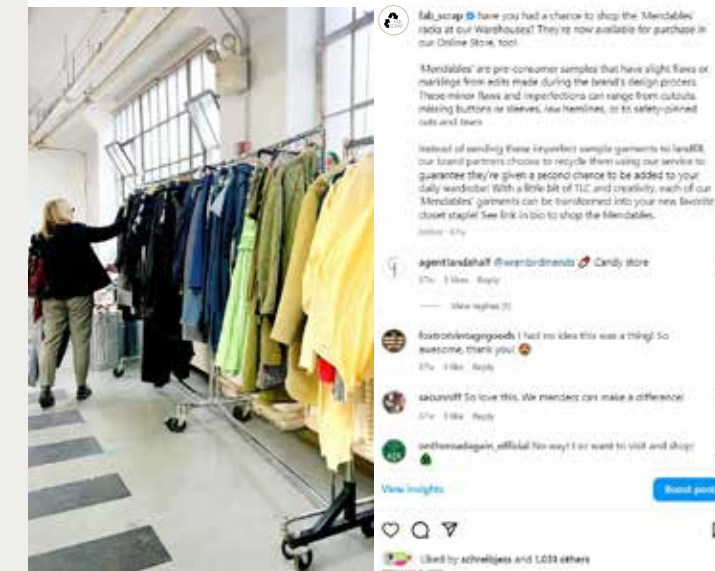
“They are providing creative communities with reuse opportunities; educating designers on the environmental impact of their choices; and pushing for transparency about commercial waste.”



GreenBiz

“With the expansion of fast-fashion companies and the demand for trendy clothing growing every day, a company such as FABSCRAP coming alongside corporations to responsibly handle textile waste is more needed than ever.”

SOCIAL MEDIA



1,362 Twitter followers

19,885 Newsletter subscribers

52,044 Instagram followers

990 pounds sold on Instagram



5,813 Facebook followers



* Visit www.fabscrap.org/press for full articles, videos, and podcast episodes.

FINANCIALS

FABSCRAP's fee-for-service model holds businesses responsible for their textile waste and helps fund the infrastructure needed to recycle and redistribute it.

Fabric Sales and Service Fees continue to make up the majority of our revenue (63%). We raised our Service Fees for the first time since 2018, and saw an organic 25% increase in Fabric Sales. We again surpassed our fundraising goal of \$50,000 from individual and corporate donors. We were able to maintain our grant income, with continued funding from URBN, Nordstrom, Ashoka, and the Bogusky Family, and new gifts from Lily Auchincloss Foundation and the Max and Victoria Dreyfus Foundation. Another thank you to the partners who matched our fundraising in this year's Silent Auction: Steve Madden and J.Crew/Madewell. Other income includes education honorariums, event ticket sales, banking rewards, and operational reimbursements.

Special thanks to:

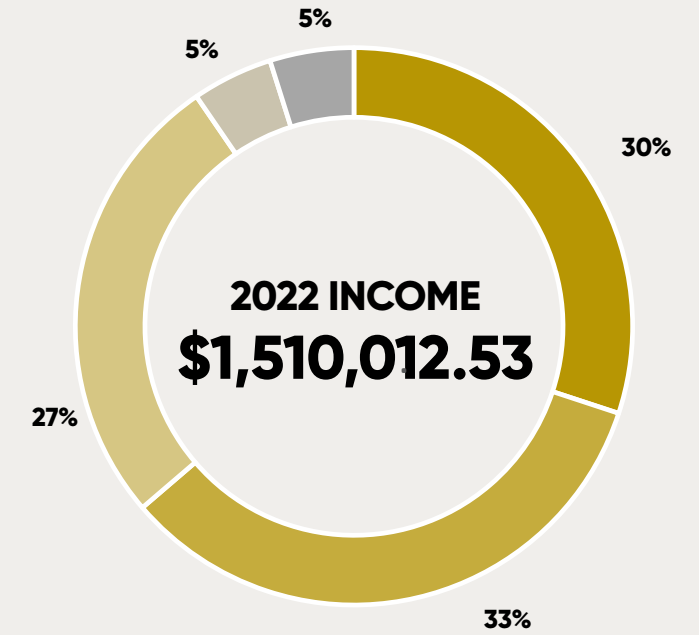
URBN, whose 2022 grant and continued partnership help make our Philadelphia location possible!

Nordstrom, whose 2022 grant allowed us to continue to refine and build our Partner Portal, adding increased data access for all brands recycling with FABSCRAP.

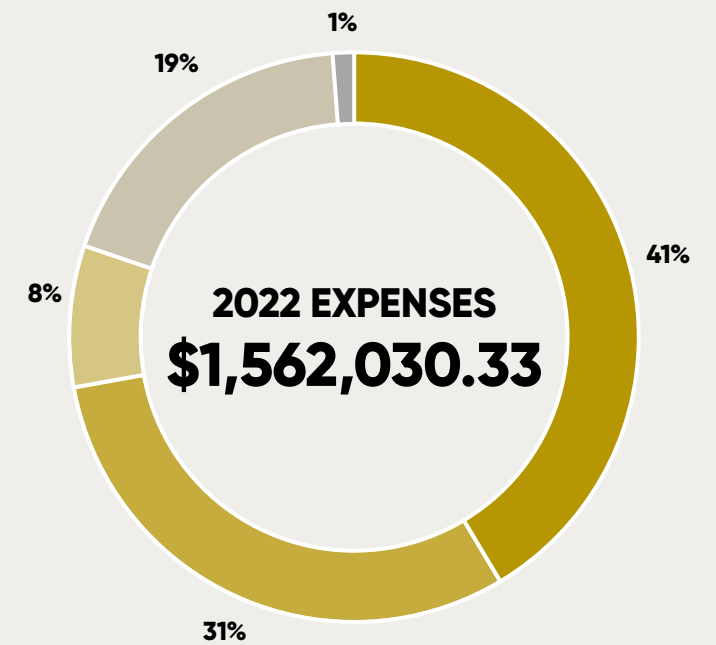
Ana and Alex Bogusky, whose 2022 grant funded our purchase of 3000 new FABSCRAP bags to be used by our brand partners! The new bags are significantly higher quality and made in the USA.

This is the first time, outside of the 2020 pandemic closures, that FABSCRAP was not profitable. Though Personnel and Facilities/Equipment make up nearly the same share of expenses as in the last two years, these expense categories increased by 40% and 39%, respectively. The FAB team continued to grow, from 15 to 18 full-time employees and we were able to make some important internal promotions. This was our first year fully open in a second location. Equipment costs increased due to an operational change - we no longer send scraps to the shredder in plastic bags! Using gaylords is more expensive, but they significantly reduce the time it takes to load the truck and reduce our use of plastic! Transportation and Processing did not change from 2021. Our Administration costs, which include insurance, banking fees, shipping, etc. increased by about 5%, congruent with inflation. Our marketing budget shrunk (2% to 1%) as we continue to earn press and focus on community outreach.

FABRIC SALES	●	\$453,915.47
SERVICE FEES	●	\$508,412.97
GRANTS	●	\$403,555.04
DONATIONS	●	\$70,771.68
OTHER	●	\$73,574.62



PERSONNEL	●	\$646,951.96
FACILITIES EQUIPMENT	●	\$480,457.99
TRANSPORTATION PROCESSING	●	\$125,474.89
ADMIN GENERAL	●	\$290,541.13
MARKETING	●	\$18,604.36



FAB TEAM
NEW YORK



FABSCRAP TEAM

NEW YORK / HQ

Jessica Schreiber: Founder+CEO
Camille Tagle: Co-Founder+Creative Director
Erin Wiens: Education Coordinator
Liv Roach: Volunteer Coordinator
Gem Sorenson: Reuse Coordinator
Emi Stearn: Ecommerce Lead
Casey Knepley: Online Store Coordinator
Candelle Monteagudo: Warehouse Coordinator
Lisa Legall: Sorter
Alek Comella: Sorter
Justin Jenkins: Receiver

PHILADELPHIA

Lindsey Troop: Chief of Staff
Jo Corvus: Service Coordinator
Haven DeAnglis: Reuse Coordinator
Julia Zotto: Reuse Coordinator
Saida Burns-Moore: Volunteer Coordinator

BOARD OF DIRECTORS

David Hirschler: President
Jessica Schreiber: Vice President
Nicholas Dominguez: Treasurer
Camille Tagle: Secretary
Margaret Bishop: Board Member
Frank Conforti: Board Member



FAB TEAM
PHILADELPHIA

ACKNOWLEDGEMENTS:

Our incredible volunteers
Our loyal customers
Our partner brands

Our Board:

David Hirschler, Jessica Schreiber, Nicholas Dominguez, Camille Tagle, Margaret Bishop, and Frank Conforti

Our Interns:

Fanta Dukuray, Kateryna Dippolito, Haley Goldberg, Claire Tolman, Estelle Bagur, Emma Raguz, Sarah Masterson, Annisa Jackson, Kate Gibson, Emily Zumtobel, Sheng Ai Hsu, Eden Muraca, Jameson Choroa, Avni Patel, Julia Zotto, Laura Buzzard, Disha Patel, Mali James-Gordon, Jocelyn Vincente, Maude LaVaute, Santiago Aguirre, Yanping Ni, Layla Obaydi, Hilary Whitaker, Yzabella Zari, Kristen Parker, Rah-Asia Lassiter, and Calvin Saidin

Our Part-Time Team:

Nick Preda, Simone Messer, and Deanna Galer

Our Pickup Partners:

MPH and Retriever

Our Lawyer:

Anand Kapasi

Our Accounting Team:

Petya Chakarova, Jonila Kafra, and Erenik Nezej

Our talented photographers:

URBN and Dawnpoint Studios

Special thanks to Rainer Jürgens at Sylo, for another beautiful annual report design at lightning speed

And a personal thank you to the friends and family of Team FAB

CONTACT INFO

DONATIONS/GRANTS: fundraise@fabscrap.org

PRESS INQUIRIES: press@fabscrap.org

RECYCLING SERVICE: service@fabscrap.org

FABRIC INQUIRIES: fabric@fabscrap.org

ONLINE STORE AND VIRTUAL ORDER INQUIRIES: onlinestore@fabscrap.org

GROUP VOLUNTEERING: volunteer@fabscrap.org

SCHOOL PROJECTS, GUEST LECTURES, WORKSHOP EVENTS: education@fabscrap.org



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